



ASX ANNOUNCEMENT | TESSERENT LIMITED

MELBOURNE – FRIDAY 9TH MARCH 2018

TESSERENT FORMS PARTNERSHIP WITH WHITEHAWK

TESSERENT'S 'CYBERBIZ' CYBER SECURITY SOLUTION IS NOW AVAILABLE IN THE WHITEHAWK EXCHANGE, TARGETING SMALL AND MID-SIZED BUSINESSES.

ALEXANDRIA, VA & MELBOURNE, VIC – Tesseract (ASX: TNT), a leading Australian provider of cyber security products and services, announce a partnership to help meet the cyber security needs of small to mid-sized businesses (SMBs) with WhiteHawk (ASX: WHK), a global online cyber security exchange enabling small-to-medium businesses to take smart action against cyber-crime and fraud.

Under the partnership, Tesseract's enterprise-grade cyber security solution for SMBs, CyberBiz, will be offered through the WhiteHawk Exchange, where SMB buyers can seek advice on their cyber security needs and be matched to vendor products based on their risk profile.

CyberBiz is a managed security service specifically designed for SMBs, enabling them to have the same level of cyber security as large organisations on more affordable terms. While there are many cyber security offerings available to SMBs, most require the business owner to install and manage the equipment themselves. Under the CyberBiz managed service model, Tesseract monitors and protects its customers' network, leaving them to focus on growing their business.

"CyberBiz enables small and mid-sized business owners to rest easy, knowing that our team of security engineers are looking after their network security. The WhiteHawk Exchange is a great way for businesses of all sizes to obtain assistance with their cyber security needs. We're thrilled that the WhiteHawk team understand the immense value CyberBiz can offer SMB customers, and we're looking forward to partnering with WhiteHawk to drive awareness and adoption of robust cyber security solutions within the SMB market." said Tesseract Head of Sales and Marketing, Karen Negus.

"Establishing a strategic partnership with Tesseract is a no-brainer for us because it's been so difficult to find quality cyber security vendors with effective, easy to purchase, and affordable options for small and medium size businesses. We are delighted to bring the CyberBiz solution to the world via our platform which will enable SMBs to help protect their digital assets and prevent online crime and fraud," said WhiteHawk CEO, Terry Roberts.

Tesseract's CyberBiz solution is available on the WhiteHawk Exchange today, joining more than 200 vendors and over 500 unique products and services.

For personal use only



About Tesseract

Tesseract is a specialist in managed cyber security. Tesseract manages direct end-customers in Australia while also offering a managed security service to wholesale channel partners globally, enabling them to deliver effective cyber-security management to their end customers. CyberBiz is a specialist managed security service designed specifically to address the cyber security needs of small to mid-sized businesses (SMBs). For more information, please visit the Company website at www.tesseract.com or www.cyberbiz.com.au.

About WhiteHawk

Launched in 2016, WhiteHawk Limited began as a cyber security advisory service with a vision to develop the first self-service cyber security exchange simplifying how businesses discover, decide, and purchase cyber security solutions. Today, we help US and Australian companies to connect to content, solutions, and service providers through evolving our rich data and user experience. WhiteHawk is a cloud-based cyber security exchange platform that delivers “solutions on demand” for small to mid-sized enterprises. The platform enables customers to leverage their custom Security Story to find cyber tools, content, and relevant services through our algorithms to better understand how to improve and stay ahead of threats. The Platform enables companies to fill their needs on an ongoing basis with demonstrated cost and time savings. For more information, visit www.whitehawk.com.

Tesseract Contacts

Investor enquiries:

Oliver Carton

Company Secretary

Phone: +61 (0)3 9880 5559

E-mail: investor@tesseract.com

Media enquiries:

Karen Negus

Head of Sales and Marketing

Phone: +61 (0)3 9880 5512

E-mail: karen.negus@tesseract.com

WhiteHawk Contacts

USA Media enquiries:

Leigh Anne Baxter

WhiteHawk

leighanne.baxter@whitehawk.com

+1 703-581-7936

Australia Media enquiries:

Jon Snowball / Megan Moore

FTI Consulting

Jon.snowball@fticonsulting.com

megan.moore@fticonsulting.com

+61 477 946 068 / +61 434 225 643

For personal use only

For personal use only



TESSERENT